



DPG DEGREE COLLEGE



IREED

Institute of
Real Estate Education &
Entrepreneurship Development

**1st Autonomous College
in Gurugram**

Post Graduate Diploma in Real Estate Management

1 Year | Full Time Program



Fully Air-Conditioner
Class Rooms

Internation Day &
Night Ground

Free WiFi & Lush
Green Campus

Covering 15 Acres
of Land

15 ACRES LUSH GREEN CAMPUS

ABOUT US

DPG College, a premier higher educational institution, imparts holistic professional and vocational education. The college provides a dynamic learning environment to its students to pursue excellence, gain knowledge and acquire skill to achieve their goals. The campus is located in Gurgaon.

The educational programmes of the society are dedicated for the promotion of holistic education and academic excellence in the technical arena. Along with carving a niche for itself, the Society has promoted the general advancement of knowledge by igniting the cerebral dimensions of students and by nurturing their innate talents. The vision of the society is to establish institutions of academic excellence to provide quality education which is known for the total commitment to professional education and research.



PGDREM transforms learners into industry ready professionals, reducing employer training time and accelerating individual professional growth.

- **Industry-Co-Created Curriculum** designed in collaboration with leading Realtors and Industry professionals
- **Weekly Industry-immersive workshops** and **Seminars from Industry leaders** to bridge classroom learning with Real-world real estate practice.
- **Distinguished Faculty & Mentors** with strong Academic credentials and leadership experience in Real Estate
- **Hands-On Learning** Approach through live projects, **Structured Internships, and Industry-driven case studies**
- **Practical Training on Real-World Tools & Processes**, including current regulations and compliance frameworks followed by Real Estate companies
- **100% Placement Support across Real Estate Sector** and allied companies

200+ INDUSTRY PARTNERS



PARAS
BUILDTech



TRIDENT
REALTY



WHITELAND
Global Outlook | Indian Values



NAVRAJ
MAKE IT BIG



CENTRAL PARK



SVS
BUILD SMART



mangal
Realty



MEFFIER
— INFR —



LAMOSE
Beyond Expectations



ireo
THE BIG MULTIPLIER



vatika
creating lasting value



VEDAM
HOMES



Smart City



green
Meadows



THE
NATURE
CITY



DPG DEGREE COLLEGE

IREED

Institute of Real Estate Education & Entrepreneurship Development

100+ Corporate Workshops

Having conducted 100+ corporate workshops across India, we bring together aspiring and seasoned professionals through interactive, hands-on training programs, supported by a robust real estate industry network.





DPG DEGREE COLLEGE

IREED Institute of Real Estate Education & Entrepreneurship Development

1000+ IREED Professionals

Our students are driving Real Estate excellence across Delhi, Bengaluru, Goa, Kolkata, Jaipur, Vishakhapatnam, Ahmedabad, Indore, Hyderabad, Chandigarh, and other major Indian cities.



Testimonials

We work diligently to achieve 100% student satisfaction, which is central to our mission and reputation in real estate education.



Valuable and practical sessions which has greatly enhanced my understanding of the industry.

Girish Varma
MD, SVS Constructions, Hyderabad



IREED helps to improved our sales team's negotiation and closing skills, adding real value

Jagdish Singh
AVP Sales, Paras Buildtech



Their program broadened my views, revealing real estate's depth beyond sales, enriching authoritative coverage.

Tarun Kumar Singh
Head-HR Trident Realty



A powerful learning experience that deepened my industry perspective

Suneet Singh
Sr. VP Marketing Whiteland Corporation



Insightful and knowledgeable sessions. My team learnt great insights

Nipun Panwar
Sr. Vice President, AIPL



Thanks for an engaging, practical session that will positively impact our sales team's performance.

Suparna Srivastava
HR L&D, Trident Realty



IREED helped us connect with the right real estate professionals—great association and excellent support

Priya Mishra
HR Manager Lamose Infra



IREED Academy's sales training boosted our communication, negotiation, and overall sales performance.

Atrish Mugdal
DGM, Experion Developers



Their program broadened my views, revealing real estate's depth beyond sales, enriching authoritative coverage.

Sucheta Sinhaajari
Editorial Head, The CEO Magazin



Thank you REED Team, for your support in successfully closing the HR Intern position

Abhinav Arora
Talent Acquisition- Trident Realty



IREED Academy's training enhanced my Real Estate knowledge and techniques shared have help me a lot at work

Tamanna Thakur
Sales Paras Buildtech



IREED industry-focused sales training enhanced my skills and boosted my real estate sales performance.

Pankaj Manhas
Sales Paras Buildtech

Testimonials

We work diligently to achieve 100% student satisfaction, which is central to our mission and reputation in real estate education.



The learning experience at IREED India goes far beyond theory—it equips me to perform and lead.

Saumya Dogra
Deputy Manager Sales, Trident Realty



I got wonderful learning experience which helps me to gain practical learning

Kanwal Babber
Sr. VP Sales, Trident Realty



IREED India delivers clarity, confidence, and a competitive edge in today's dynamic property market.

Nitin Chandra
Channel Sales- Trident Realty



The workshop was a fantastic experience and really appreciable.

Sudhansu Sekhar Nayak
Sales-Trident Realty



The insights and frameworks shared by IREED make complex market dynamics easy to understand and apply.

Mahak Vajpai
Deputy Sales Manager, Trident Realty



Pleasure attending the workshop and staying connected with IREED India

Arush Gaba
Sales, Sobha Developers



Corporate training at IREED enhanced my sales approach and improved sales results.

Parul Singh
Sales, Paras Buildtech



Great learning experience and I truly enjoyed being part of workshop

Kartik Arora
Sales, Trident Realty



Such a energetic approach of teaching. I learn so much things from this session

Rahul Kaushik
Sales, Trident Realty



The Session added great value. All the best IREED Team

Aatul Rao
Manager, Trident Realty



It was truly a pleasure being part of the workshop. Every session was insightful and very well curated

Amit Prabhakar
Sales, Trident Realty



Such an insightful workshop- it was truly engaging and valuable session.

Abneet Singh
Sales, Trident Realty

Job Channel

We are committed to connecting individuals with verified and meaningful career opportunities through the IREED Job Channel



IREED Jobs

Channel · 16,515 followers



IREED
VEDAM HOMES
ISHIRING
SR. ACCOUNTANT

JOB DESCRIPTION

- GST filing (GSTR-1, GSTR-3B, reconciliation)
- TDS calculation, deduction, and filing of returns
- Handling day-to-day accounting activities in Zoho Books
- Bank reconciliation and ledger security
- Preparing financial reports and statements
- Ensuring compliance with statutory and tax regulations
- Coordinating with auditors and consultants as required

Please send your resume to:
+91 931979563



IREED
Placement Achievement

Ms. Shivangee
Project Expert - Vedam Homes

I'm truly grateful to IREED for their constant support and guidance throughout my placement journey. The team helped me align interviews with reputed real estate companies and ensured the entire process was smooth and well-coordinated. Their professionalism, timely communication, and encouragement gave me confidence at every step. I sincerely appreciate the effort the IREED team puts into helping candidates achieve the right opportunities.

Wishing the entire IREED team continued success and growth ahead!



IREED
Placement Achievement

Ms. Riya Kumari
HR Intern - Trident Realty

The guidance and support I received were instrumental in helping me secure my HR Internship at Trident Realty. The process was smooth, professional, and well-managed, and I truly appreciate the timely communication and assistance throughout.

Wishing the entire IREED team continued success ahead!



IREED
Placement Achievement

Ms. Geetanjali Rohilla
Head Sales - Vedam Homes

A big thank you to team, IREED, for the trust, insight, and guidance extended during my transition into a senior role. Appreciate the industry insights shared at every stage helped me engage only with organizations that matched my experience, values, and growth aspirations.

Highly recommended for leadership roles and wishing IREED continued success in shaping leadership journeys across the industry.



IREED
Omaxe Ltd is Hiring
Talent Acquisition Executive

Omaxe Ltd is looking for a Talent Acquisition Executive with a proactive and driven mindset.

- Experience: Minimum 1 year
- Location: Okhla, New Delhi

Required Skills:

- Strong interpersonal communication skills
- Strategic thinking

Apply Now: smritisharma@omaxe.com



IREED
Placement Achievement

Ms. Kriti Gangwar
Sales Department

I am sincerely thankful to IREED for their continuous guidance and support throughout my job search journey. I am happy to have joined the Sales Department at AMOGH BUILDTech, Gurugram and look forward to learning, growing, and contributing to the team.

Thank you, IREED, for playing an important role in my success journey!



IREED
Placement Achievement

Ms. Parveen
Assistant Manager HR & Admin - New Door Consultant

I am truly grateful to IREED for their constant guidance and support during my job search journey. I'm delighted to have joined as an HR Assistant Manager, and I look forward to growing and learning with the New Door Consultant team.

Thank you IREED, for being a part of my success story!



IREED
Alpha Corp is Hiring
HR Interns

Internship Details:

- Duration: 6 months
- Location: Delhi (WTC, Saket Conna)

Eligibility Criteria:

- MBA graduates or final-semester MBA students
- Strong communication and analytical skills
- Willingness to learn and contribute to live projects
- Availability for a full-time, 6-month internship in Delhi

Apply Now: sarabjeet.k@alphacorp.in

- Hidden Jobs by Leading Companies
- Internships & Experienced Roles
- Fast Application Alerts
- Daily Posting



Why PGDREM ?

PGDREM transforms learners into Industry-ready Professionals, reducing employer training time and accelerating individual Career growth.

Key Features

- Learning That Connects Classroom & Industry
- Curriculum Designed Around Real Market Needs
- Real Exposure That Builds Confidence
- Faculty & Mentorship That Guide Growth
- Career Readiness & Industry Opportunities
- Building Skills for a Sustainable Career





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COLLEGE**

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Post Graduate Diploma in Real Estate Management

Duration - 1 Year

Month - 1		No. Of Hours	Mode
Academic Component	6 Hours X 22 Days	132	On Campus
Month - 2		No. Of Hours	Mode
Academic Component	6 Hours X 22 Days	132	On Campus
Month - 3		No. Of Hours	Mode
Academic Component	6 Hours X 15 Days	90	On Campus
Open Book Practical Exams	2 Hours X 1 Day	2	On Campus
Assignment/ Project			On Campus
Month - 4		No. Of Hours	Mode
Academic Component	6 Hours X 22 Days	132	On Campus
Month - 5		No. Of Hours	Mode
Academic Component	6 Hours X 22 Days	132	On Campus
Month - 6		No. Of Hours	Mode
Academic Component	3 Hours X 11 Days	33	On Campus
Project Launch Strategy Exam	3 Hours X 1 Day	3	On Campus
Assignment/ Project			On Campus
Month - 7		No. Of Hours	Mode
OJT/Skill Component	6 Hours X 20 Days	120	Industry
Month - 8		No. Of Hours	Mode
OJT/Skill Component	6 Hours X 20 Days	120	Industry
Open Book Practical Exam	3 Hours X 1 Day	3	On Campus
Assignment/ Project			Industry
Month - 9 - 11		No. Of Hours	Mode
OJT/Skill Component	8 Hours X 75 Days	600	Industry
Month - 12		No. Of Hours	Mode
Final Internship Report Preparation & Submission			On Campus
Real Estate Project Report Preparation & Submission			On Campus
Convocation Ceremony with Media Coverage			On Campus

Campus Based Learning	770 Hours
Industry Based Learning	840 Hours

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MODULES	CURRICULUM
Foundation & Core Understanding of Real Estate	RE Introduction
	RE Fundamentals
	Economic Factors impacting Real Estate
Legal, Regulatory & Compliance Framework	RERA
	RE Laws Taxation Regulations Compliances
Real Estate Investment, Finance & Valuation	RE Investment
	RE Valuation & Finance
Banks in Real Estate Sector	RE Banking & Loans
Global Markets & Emerging Trends REITs	NRI Investments
	REIT
Urban Development, Planning & Infrastructure Development and Sustainability	RE & Urban Planning Transport & TOD
	Megaprojects (Residential, Commercial & Infrastructure)
	ESG, Sustainability in Real Estate
RE Project Life Cycle	Project Launch Fundamentals
	Planning for Success
	Current Market Trends
RE Market Research	Research Fundamentals & Methodology in Real Estate
	Applied Real Estate Research & Industry Practice

Post Graduate Diploma In Real Estate Management Curriculum - Page 2

MODULES	CURRICULUM
Channel Partner Management	Channel Partnerships & Alliances
Luxury Real Estate Market ~ Demand, Growth & Scope	Luxury Real Estate Market Dynamics (Demand & Growth)
	Scope, Investment & Industry Application
Technology in Real Estate	Technology in Real Estate
	Smart Homes & Technology
Architecture & Vastu in Real Estate	Architecture & Design
	Vaastu in RE
Home Interiors Overview	Home Furnishing & Interiors
Departmental Excellence ~ Specialization	MarCom in Real Estate Digital Marketing
	RE Sales & Business Development
	Human Resource Management in Real Estate
	Customer Relationship Management in Real Estate
Soft Skills, Personality & Communication Development	Soft Skills & Personality Development
	Body Language & Non- Verbal Communication
	Communication Skills
	Active Listening
	Social & Business Etiquette
	Networking & Relationship Management



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Life @ DPG



FACILITIES

- International Level Day & Night Cricket, Basket Ball, Tennis & Volley Ball Ground Facility
- Free Wi-Fi & Lush Green Campus Covering 15 Acres of Land
- Fully Air-Conditioner Class Rooms
- State of the Art Lab & Workshops
- Bus Service Available from Major Places of Delhi & NCR



DPG COLLEGE



IREED India Team



Mr. Bhaswar Paul
Founder & CEO
25yrs+ Real Estate Experience



Academics- Delhi University



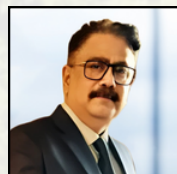
Mr. Kamaldeep Prajapati
Business Head
25+ Industry Tie-ups ;
50+ Workshops
2000+ Student Trained
Academics - Delhi University



Mr. Vimal Kumar
National Head - Growth & Expansion
14 yrs+ of Sales & Growth Experience



Academics ~ CCS University



Mr. Surajit Banerjee
Lead Trainer
33yrs+ of Leadership Experience



Academics ~ XLRI

Mr. Harsha Jasrotia
COO & Lead Trainer

18yrs+ of Sales & Growth Experience



Academics ~ IIT Patna



Ms. Ruchika Barua

Sr. Lead - Partnerships & Trainer

7 yrs+ of Sales & Growth Experience



Academics ~ Delhi University



Mr. Shivam Bhatnagar

Lead Trainer

15 yrs+ of Real Estate Growth Experience

25+ Workshops

250+ Professionals Trained

Academics ~ CCS University



Mr. Kunal Behrani

Academic Advisor

25yrs+ of Leadership Experience



Academics ~ IMI Delhi



IREED | Institute of Real Estate Education & Entrepreneurship Development

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