

DPG DEGREE COLLEGE

(Affiliated to MDU Rohtak)

Sector-34, Near Marble Market, Gurugram 122001

M.COM – 2 YEARS PROGRAMME

Program outcomes listed as follows:

PSO1: Students will be able to understand the role of business-men, entrepreneurs, managers, consultants, and the same is required for critical decision making.

PSO2: This course provides a learning environment to the students through students can understand the global and national perspective of the economy.

PSO3: The course will provide the skills required for effective communication, decision making techniques which are useful for day to day routine business problems.

PSO4: The course provides a platform for the researchers to get new dimensions for the economy. Through this programme the students will involve in various co-curricular activities; and demonstrate their practical and theoretical knowledge; and gain practical exposure in corporate world.

PSO5: Students can also acquire practical skills to work as tax consultant, audit assistant and other financial supporting services.

PSO6: Students will be able to do higher education and advance research in the field of commerce and finance.

PSO7: Students are able to understand and develop ethical, logical and professional behavior.

PSO8: It helps the students to demonstrate adequate skills, knowledge and ability to nurture them for tackling the different situations of the life for their overall development.

COURSE OBJECTIVES & COURSE OUTCOMES

	RSE OBJECTIVES	COURSE OUTCOMES
Accou	nting Standards and Financial Reporting	g : M.Com IST SEMESTER
Paper	: 16MCO21C1	
1.	This subject provides detailed insight into accounting regulations and accounting aspects of Companies.	will be able to 1. Students will be very acquainted with
2.	To know about Stages and Process of Standards settings by ICAI in India along with Compliance and Applicability of Accounting Standards in India.	Accounting Standards .
3.	To understand the difference between Accounting Standard, IFRS, IASB and FASB and also gain knowledge on Convergence of Indian Accounting	2. Students of the course will be familiar with International Financial Reporting System.
4.	Standards with IFRS To learn about the IFRS current status and Challenge and also understand the concept of harmonization in Accounting and	
5.	Reporting. It also covers contemporary issues in accounting i.e. Human Resource Accounting, Corporate Social Reporting, Forensic Accounting and Reporting. Environmental Reporting.	4. Students will know about the importance of Financial Reporting.
-	ct: Statistical Analysis for Business : 16MCO21C2	
2. 3.	Will enable the students to understand the Correlation and Regression Analysis, Probability Distribution: Binomial, Poisson and Normal Distribution Will learn the Hypotheses testing, Sampling tests – Large and small Sample tests – Z- Test, T-Test. Will help students to understand Parametric and Non-Parametric tests. Will enable the students understand the Association of Attributes, Chi-Square test etc.	After the completion of the course, Students will be able to 1 – Students will be able to understand the concept of Correlation and Regression analys This subject provides detailed insight into Probability distribution and its practical application. 2 – Students will learn about the Hypothesis Testing and Sampling test – Z test, T test. 3 – Students will be able to differentiate between Parametric Test and Non Parametric Test. 4 – Students are able to apply the concept of Association of Attributes and Chi square test.

-	et: Managerial Economics : M.Com IST SEN Code: 16MCO21C3	IESTER
Paper	Code: 16MCO21C3	
Paper	Code: 16MCO21C3 Will enable the students understand the	
Paper	Code: 16MCO21C3 Will enable the students understand the meaning and nature of managerial	After the completion of the course, studer
Paper	Code: 16MCO21C3 Will enable the students understand the meaning and nature of managerial	After the completion of the course, studen vill be able to . Understand the concepts, tools and techniques of managerial economics.
Paper 1.	Code: 16MCO21C3 Will enable the students understand the meaning and nature of managerial economics and also theories of consumer choice	After the completion of the course, studen vill be able to . Understand the concepts, tools and techniques of managerial economics. . To understand the concepts of cost,
Paper 1.	Code: 16MCO21C3 Will enable the students understand the meaning and nature of managerial economics and also theories of consumer choice Will acquaint the students with production	After the completion of the course, studen vill be able to . Understand the concepts, tools and techniques of managerial economics. . To understand the concepts of cost, production and its relationship with
Paper 1.	Code: 16MCO21C3 Will enable the students understand the meaning and nature of managerial economics and also theories of consumer choice Will acquaint the students with production and cost functions	After the completion of the course, studen vill be able to . Understand the concepts, tools and techniques of managerial economics. . To understand the concepts of cost, production and its relationship with different business operations.
Paper 1. 2.	Code: 16MCO21C3 Will enable the students understand the meaning and nature of managerial economics and also theories of consumer choice Will acquaint the students with production and cost functions	 After the completion of the course, studen vill be able to Understand the concepts, tools and techniques of managerial economics. To understand the concepts of cost, production and its relationship with different business operations. Evaluate business problems and its
Paper 1. 2.	Code: 16MCO21C3 Will enable the students understand the meaning and nature of managerial economics and also theories of consumer choice Will acquaint the students with production and cost functions Will help students to understand meaning	 After the completion of the course, studen will be able to Understand the concepts, tools and techniques of managerial economics. To understand the concepts of cost, production and its relationship with different business operations. Evaluate business problems and its challenges.
Paper 1. 2.	Code: 16MCO21C3 Will enable the students understand the meaning and nature of managerial economics and also theories of consumer choice Will acquaint the students with production and cost functions Will help students to understand meaning and nature of macro economics and the	 After the completion of the course, studen vill be able to Understand the concepts, tools and techniques of managerial economics. To understand the concepts of cost, production and its relationship with different business operations. Evaluate business problems and its challenges. Apply decision making by way of learning
Paper 1. 2.	Code: 16MCO21C3 Will enable the students understand the meaning and nature of managerial economics and also theories of consumer choice Will acquaint the students with production and cost functions Will help students to understand meaning	 After the completion of the course, studen will be able to Understand the concepts, tools and techniques of managerial economics. To understand the concepts of cost, production and its relationship with different business operations. Evaluate business problems and its challenges.
Paper 1. 2. 3.	Code: 16MCO21C3 Will enable the students understand the meaning and nature of managerial economics and also theories of consumer choice Will acquaint the students with production and cost functions Will help students to understand meaning and nature of macro economics and the concept of inflation	 After the completion of the course, studen vill be able to Understand the concepts, tools and techniques of managerial economics. To understand the concepts of cost, production and its relationship with different business operations. Evaluate business problems and its challenges. Apply decision making by way of learning
Paper 1. 2. 3.	Code: 16MCO21C3 Will enable the students understand the meaning and nature of managerial economics and also theories of consumer choice Will acquaint the students with production and cost functions Will help students to understand meaning and nature of macro economics and the	 After the completion of the course, studen vill be able to Understand the concepts, tools and techniques of managerial economics. To understand the concepts of cost, production and its relationship with different business operations. Evaluate business problems and its challenges. Apply decision making by way of learning

1	To know the basics of Computer System,	After the completion of the course, student
	Computer Software & Hardware and	will be able to
	Information processing system.	1. Understand the hardware and software o
2.	To understand the differences of types of	computer.
1	computer systems, input-output devices,	2. Students will have complete knowledge
1	storage devices, communication devices,	of Input and output devices.
1	configuration of hardware devices and their	3. Studentswill be acquainted with the MS
1	applications.	Office suite.
3.	To learn about the personal computers, its	
1	components, hardware configuration, RAM,	
1	factors influencing PC performance,	
1	Types of E-Commerce System:	
1	B2B,B2C,C2C,C2B,B2Gand G2C,	
1	electronic Payment Systems.	
4.	To be familiar with Modern network	
	Technologies i.e. LAN, WAN, MAN, E-	
	mail,	No. of Concession, Name
1	Internet technologies, World Wide Web and	Contract of Contra
	Internet browsing.	
5.		
1	Excel, Power Point, Internet Technology -	22 1 1
1	Applications, manager., control panel,	
1	paintbrush, calculator, desk top, my	
	computer, settings, find, run etc.	
Fact Ope 2. Entr Wal 3.	To know the basics of Entrepreneurship, tors & Problems (Operational and Non- trational) and Obstacles. To understand the Theories of repreneurship, Schumpeter's, Ducker's and ker's views on Entrepreneur. To learn about the converting business ortunities into reality, feasibility Report and vsis, Entrepreneurial Problems.	 After the completion of the course, student will be able to 1. Understand the concept of entrepreneurship. 2. Students will be able to understand the theories of entrepreneurship. 3. Students will understand the opportunity and threats of setting up an enterprise.
Fact Ope 2. Entr Wal 3. Oppo anal 4.	 tors & Problems (Operational and Non- trational) and Obstacles. To understand the Theories of repreneurship, Schumpeter's, Ducker's and ker's views on Entrepreneur. To learn about the converting business ortunities into reality, feasibility Report and ysis, Entrepreneurial Problems. To be familiar with External Environment 	 will be able to 1. Understand the concept of entrepreneurship. 2. Students will be able to understand the theories of entrepreneurship. 3. Students will understand the opportunity
Fact Ope 2. Entr Wal 3. Oppo anal 4.	 tors & Problems (Operational and Non- trational) and Obstacles. To understand the Theories of repreneurship, Schumpeter's, Ducker's and ker's views on Entrepreneur. To learn about the converting business ortunities into reality, feasibility Report and ysis, Entrepreneurial Problems. To be familiar with External Environment Analysis, Venture Capital, entrepreneurship 	 will be able to 1. Understand the concept of entrepreneurship. 2. Students will be able to understand the theories of entrepreneurship. 3. Students will understand the opportunity
Fact Ope 2. Entr Wal 3. Oppo anal 4.	 tors & Problems (Operational and Non- trational) and Obstacles. To understand the Theories of repreneurship, Schumpeter's, Ducker's and ker's views on Entrepreneur. To learn about the converting business ortunities into reality, feasibility Report and ysis, Entrepreneurial Problems. To be familiar with External Environment 	 will be able to 1. Understand the concept of entrepreneurship. 2. Students will be able to understand the theories of entrepreneurship. 3. Students will understand the opportunity
Fact Ope 2. Entr Wal 3. 7 oppo anal 4. 7	 tors & Problems (Operational and Non- trational) and Obstacles. To understand the Theories of repreneurship, Schumpeter's, Ducker's and ker's views on Entrepreneur. To learn about the converting business ortunities into reality, feasibility Report and ysis, Entrepreneurial Problems. To be familiar with External Environment Analysis, Venture Capital, entrepreneurship Development Programmes in India. 	 will be able to 1. Understand the concept of entrepreneurship. 2. Students will be able to understand the theories of entrepreneurship. 3. Students will understand the opportunity and threats of setting up an enterprise.
Fact Ope 2. Entr Wal 3. 7 oppo anal 4. 7	 tors & Problems (Operational and Non- trational) and Obstacles. To understand the Theories of repreneurship, Schumpeter's, Ducker's and ker's views on Entrepreneur. To learn about the converting business ortunities into reality, feasibility Report and ysis, Entrepreneurial Problems. To be familiar with External Environment Analysis, Venture Capital, entrepreneurship 	 will be able to 1. Understand the concept of entrepreneurship. 2. Students will be able to understand the theories of entrepreneurship. 3. Students will understand the opportunity and threats of setting up an enterprise.
Fact Ope 2. Entr Wal 3. 3. anal 4. 2 Princi	 tors & Problems (Operational and Non- trational) and Obstacles. To understand the Theories of repreneurship, Schumpeter's, Ducker's and ker's views on Entrepreneur. To learn about the converting business ortunities into reality, feasibility Report and ysis, Entrepreneurial Problems. To be familiar with External Environment Analysis, Venture Capital, entrepreneurship Development Programmes in India. 	 will be able to 1. Understand the concept of entrepreneurship. 2. Students will be able to understand the theories of entrepreneurship. 3. Students will understand the opportunity and threats of setting up an enterprise.
Fact Ope 2. Entr Wal 3. 3. anal 4. 2 Princi	 tors & Problems (Operational and Non- trational) and Obstacles. To understand the Theories of repreneurship, Schumpeter's, Ducker's and ker's views on Entrepreneur. To learn about the converting business ortunities into reality, feasibility Report and ysis, Entrepreneurial Problems. To be familiar with External Environment Analysis, Venture Capital, entrepreneurship Development Programmes in India. 	 will be able to 1. Understand the concept of entrepreneurship. 2. Students will be able to understand the theories of entrepreneurship. 3. Students will understand the opportunity and threats of setting up an enterprise.

To discuss and communicate the evolution After the completion of the course, Students 1. of management and how it will affect future will be able to managers. 1. Students will have the complete knowledge about the evolution of management and the theories of management. 2. To identify and explain the importance of management process and identify some of 2. Student will also understand the concept of the key skills required for the contemporary different functions managementi.e. of management practices. planning, organizing, directing, coordinating and controlling. Students will also understand the Communication process and types and the 3. To have the in-depth understanding of the ways to improve the same. process of motivation and its various theories. 4. To make the students to practice the process of management functions: Planning, Organising, staffing, directing, and controlling. 5. To know the various leadership styles to anticipate the cosequences of each leadership style.



. M.Com 2nd SEMESTER

Management Accounting

Paper Code: 16MCO22C1

- 1. To communicate the major management accounting concepts related to functions of planning, directing, controlling and decision making.
- 2. To make the students able to use management accounting tools for pricing, budgetary

control, cost allocation, and performance evaluation as well as the new developments in

management accounting knowledge and technique and how to access cost-benefit analysis.

 To evaluate the costs and benefits of different conventional and contemporary costing systems.

4. To understand the principles, types, centres, and problems of responsibility accounting and the role of a manager in the process of responsibility accounting.

5. To develop the ability among the students to collect, analyse and communicate quantitative and qualitative information to assist management in making effective planning and controlling.

Investment Management

Paper Code: 16MCO22C2

1.	Will enable the students comprehend the	After the completion of the course, students
	meaning, nature, scope and types of	will be able to
	investments	1. Students will able to understand the entire
		concept and theory of Investment management.
2.	Will help students understand Capital	2. Students will gathered the complete
	Montrat in atmananta and thain an anotiona	knowledge of trading in different market
_		situations.
3.	Will lend students ability to make	
	valuation of financial securities	

After the completion of the course, students will be able to:

- 1. Students will have knowledge about the major management accounting concepts.
- 2. Students of the course will be familiar with various management accounting tools for pricing, budgetarycontrol, cost allocation, and performance evaluation.
- 3. Students will have knowledge on costs and benefits of different conventional and contemporary costing system.
- 4. Students will be able to understand role and responsibility of Manager.

4.	Will introduce students to the theoretical paradigms of EMH	3. Students will be aware about the different types of security analysis process.
5.	Will equip students with skills of fundamental and technical analysis of investments	
	al Management Code: 16MCO22C3	
		After the completion of the course, studen
mean	enable the students understand the ing and nature of financial management lso the concept of cost of capital	will be able to 1. Students will be able to grasp the knowledg about the meaning, nature and Importance of
	acquaint the students with the leverages, al structure and dividend decisions	Financial Management and also the concept of cost of Capital. 2. Students will be well versed with the concept of Learning Capital Structure and Dividend
conce	help students to understand the detailed ept of capital budgeting decisions with its us methods and risk analysis pertaining to	of Leverage, Capital Structure and Dividend Decisions. 3. Students will understand the detailed concept of Capital Budgeting decisions with it
capit 4. Will	al budgeting decisons enable the students understand the concept rporate and financial restructuring	various methods and risk analysis pertaining to
	Portion and international control and	behind Corporate Restructuring, Corporate failure and

International Economics
Paper Code: 16MCO22D1

Financial Policy and Strategic Planning, Risk and Uncertainty.will be 1 - Stu knowled Import2. Will acquaint the students with the Expansion and Financial Restructuring: Mergers and Amalgamations, Divestment Strategy and Evaluation of merger proposal.will be 1 - Stu knowled Import Finance cost of 2 - Stu concep Divide	-
1. Will enable the students understand the Financial Policy and Strategic Planning, Risk and Uncertainty.After will b 1 – Stuknowle Import2. Will acquaint the students with the Expansion and Financial Restructuring: Mergers and Amalgamations, Divestment Strategy and Evaluation of merger proposal.After will b 1 – Stuknowle Import Finance cost of 2 – Stuknowle Divide	he completion of the course, stude
Financial Policy and Strategic Planning, Risk and Uncertainty.will be 1 – Stu knowled Import2. Will acquaint the students with the Expansion and Financial Restructuring: Mergers and Amalgamations, Divestment Strategy and Evaluation of merger proposal.will be 1 – Stu knowled Import Sinancial cost of 2 – Stu concep Divide	-
	dents will be able to grasp the dge about the meaning, nature and nce of al Management and also the concept Capital. lents will be well versed with the of Leverage, Capital Structure and d Decisions. ents will understand the detailed
3. Will help students to understand the Leasing, Venture Capital and fiscal incentives 4 – Stu	of Capital Budgeting decisions with methods and risk analysis pertaining Budgeting Decisions. lents will be able to clarify the conce Corporate Restructuring, Corporate and
Financing Strategy, Corporate Strategy Financial Liquida Policy and shareholder value creation.	tion.
Organisational Behaviour	

understandin	will gain a comprehensive ng of the concept of Organisational nd Relationship to other fields and	After the completion of the course, studen will be able to 1. Students will be able to understand the Organization behaviour
changing of 3. Students factors influ and Team D	will understand about the Attitude, attitude and aspects of personality. will learn about the Perception, encing perception, Group Dynamics evelopment.	 Students will be able to know Human Relations and Organization . 3. Students will able to understand Team development. Students will be able to know to Organizational Change and development.
Organisation and mode	ble the students to learn about nal Conflict, its Dynamics, Traditional rn approaches to conflict and	6
	ional development. RD SEMESTER	
Paper Code:	1/1/1002301	
Paper Code:	171/1002501	02
1. Students	will gain a comprehensive ding of the concept of Portfolio and	will be able to
1. Students v understan its allied a 2. Students v with the h	will gain a comprehensive ding of the concept of Portfolio and	will be able to 1:Students will gain a comprehensive study of Portfolio Management and its application 2:Students will able to understand the Portfol construction models, Markowitz, Sharpe's a CAPM model.
 Students y understan its allied a Students y with the h Index Mo Students Portfolio y Will enab 	will gain a comprehensive ding of the concept of Portfolio and aspects will gain skills of building Portfolio alp of Markowitz's model, Sharpe's	 Students will gain a comprehensive study of Portfolio Management and its application Students will able to understand the Portfolic construction models, Markowitz, Sharpe's a CAPM model. Students will understand the main technique of Portfolio evaluation and revision It will enable the students to comprehend the role of behavioral finance in investment
 Students v understan its allied a Students v with the h Index Mo Students Portfolio j Will enab premise of Behavi 	will gain a comprehensive ding of the concept of Portfolio and aspects will gain skills of building Portfolio elp of Markowitz's model, Sharpe's del and Capital Assets Pricing Model will understand main techniques of performance evaluation	 will be able to 1:Students will gain a comprehensive study of Portfolio Management and its application 2:Students will able to understand the Portfol construction models, Markowitz, Sharpe's a CAPM model. 3: Students will understand the main technique of Portfolio evaluation and revision 4 It will enable the students to comprehend the students will enable the students will applied to the students of the students o
 Students v understan its allied a Students v with the h Index Mo Students Portfolio Will enab premise 	will gain a comprehensive ding of the concept of Portfolio and aspects will gain skills of building Portfolio elp of Markowitz's model, Sharpe's del and Capital Assets Pricing Model will understand main techniques of performance evaluation le the students comprehend the	 will be able to 1:Students will gain a comprehensive study Portfolio Management and its application 2:Students will able to understand the Portf construction models, Markowitz, Sharpe's CAPM model. 3: Students will understand the main techni of Portfolio evaluation and revision 4 It will enable the students to comprehend role of behavioral finance in investment decisions with concept of great investment

regarding determination income under various heads.	 After the completion of the course, Students will be able to 1. Students will be very acquainted with Corporate taxation system of India. 2. Students of the course will be able to compute Total income of company. 3. Students will be able to understand assessment procedure of Non Profit organization By the end of this course students will be able to able to understand advance ruling &Double taxation Concept.
special reference to assessment of cooperative sectors. : Management of Financial Services Code: 17MCO23DA3	
This subject prepares the students in understanding financial system and its history, operating procedure, and its relevance in Import & Export. CO2: To gain knowledge on Financial Markets - Money and capital markets,	After the completion of the course, students will be able to 1.Students will be able to understand the relevance of financial planning. 2.Students learn to evaluate working capital
Money market instruments and Recent trends in Indian money markets & capital- market To learn about the Process of issuing securities in primary and secondary market. To differentiate between Hire Purchase and Leasing and to understand the problems and prospects of leasing Industry in India	requirement. 3.Students know about the importance of credi rating.

	To understand importance of Service, The '7 Ps of Services.	After the completion of the course, Student will
2. 3. 4.	Design, Service Quality, The Gaps Model of Service Quality and The SERVQUAL Scale Better understanding of the Demand and Capacity Management, Yield management Understand the concept of cost-volume- profit, Branding services, Customer satisfaction evaluation	 Describe the concept of service marketing. Know about the difference between product and services. Learn about the methods of service quality. Students will demonstrate effective understanding of the service encounter. Able to Evaluate the effective complain handing procedures.

Paper Code: 1'		\rangle	
accounti cost accounti statutory 2. Better ki auditor - remuner and resp 3. Underst CAS-1, CAS-11 4. Getting	trate domain knowledge in Cost ing standard, Generally accepted ing principles, CAS need and v recognition. nowledge about the CAS, Cost - appointment, eligibility, ration,rights consibilities etc. tanding the Outlines of CAS, CAS- 3, CAS-6, CAS-7, CAS -10, , CAS- 12 etc. the deep knowledge about the dit, Cost accounting records	 will 1. 2. 3. 4. 	er the completion of the course, stude be able to Understand the basic concepts of institutions associated with cost accounting. Develop the knowledge of 24 Cost Accounting standards. Understand the role of cost auditor in ar organization. Facilitate understanding of Cost Accounting Record Rules.

	. Students will know about the difference	After the completion of the course, Student
	between Tax evasion, Tax avoidance, Tax	will be able to
	planning and Tax management.	1. students will be very acquainted with
2	. Students will aware about the Income Tax	taxation system of India
	Insensitive provided to the industrial	taxation system of mena.
	undertakings established for the	2. Students will be able to do Tax Planning by
	development of Infrastructure facilities	applying various deductions.
	and backward area.	
3	. Student will learn about the provisions of	3. Student will aware about the Income Tax
	Income Tax Act during taking of financial	Incentive provided to the industrial undertaking
	1 * *	4. Standards and 11 althe to say denote a darage
4		4. Students will able to understand various
-	regarding various issues involved with the	issues involved with the assets used in busines
	assets used in business.	And having
5	. Student will become familiar with the	knowledge on double taxation relief.
5	provisions of Income Tax Act regarding	knowledge on double taxation relief.
	assessment of corporate sector in India.	
Done	er : Business Research Methods	
Pape	er Code: 17MCO24C3	
1.	Understand a general definition of research	After the completion of the course, student
	design.	will be able to
	Be able to identify the overall process of	1: Understand the general definition of researc
(designing a research study from its inception	design and process.
	to	
į	its report.	2: To be able to identify the overall process of
	Students should be familiar with ethical	designing a research study from its inception t
	issues in educational research, including	its report.
	those issues that arise in using quantitative	
	and qualitative research.	3: Students will be familiar with the ethical
	Students should be familiar with how to	issues related to research and understanding
	write a good introduction to an educational	about the importance of research.
	research study and the components that	
	• •	4: Students will be aware about the researc
	comprise such an introduction.	
(comprise such an introduction.	
5.	Students should know the various types of	sampling analysis and and report writing of th research.
5.	comprise such an introduction. Students should know the various types of quantitative sampling and which ones present	sampling analysis and and report writing of th research.
5.	Students should know the various types of	
5.	comprise such an introduction. Students should know the various types of quantitative sampling and which ones present	
5.	comprise such an introduction. Students should know the various types of quantitative sampling and which ones present the most rigorous approach to use.	
5.	comprise such an introduction. Students should know the various types of quantitative sampling and which ones present	

1.	Identify the forces impacting on corporate and business strategies.	After the completion of the course, students will be able to 1.Students will be able to understand the
2.	Be critically aware of factors involved in strategy making	relevance of Strategic management process. 2.Students learn to evaluate the business
3.	Assess the resources and constraints for strategy making in a business context	environment in details through its SWOT analysis in
4.	Explain the importance of social, economic and political forces; and	detail.
5.	technological Investigate the impact of internationalization on strategy making Analyze strategic macro environmental issues, industry factors, impact on profitability and strategic positioning;	3.Students know about the various types of Strategies may be adopted according to relevant situation.
Paper:	International Business Environment	
Paper	Code: 17MCO24DB1	and a second sec
-	i la construcción de la construc	After the completion of the course, students will be able to 1. Identify the main features of the international business environment
1.	Will enable the students understand the meaning ,nature and importance of international International Business and Environment Will acquaint the students with the International Economic Cooperation and Agreements, SAARC, SAPTA, Indo-	 will be able to 1. Identify the main features of the international business environment. 2. To know about the political, social, economic, technological environment.
1.	Will enable the students understand the meaning ,nature and importance of international International Business and Environment Will acquaint the students with the International Economic Cooperation and Agreements, SAARC, SAPTA, Indo- Lanka Free Trade Agreements, NAFTA. Will help students to gain understanding	 will be able to 1. Identify the main features of the international business environment. 2. To know about the political, social, economic, technological environment. 3. Students should able to define the role of different international organizations. 4. To know about the different international
1. 2. 3.	Will enable the students understand the meaning ,nature and importance of international International Business and Environment Will acquaint the students with the International Economic Cooperation and Agreements, SAARC, SAPTA, Indo- Lanka Free Trade Agreements, NAFTA. Will help students to gain understanding pertaining to IMF, WB, ADB, UNCTAD,	 will be able to 1. Identify the main features of the international business environment. 2. To know about the political, social, economic, technological environment. 3. Students should able to define the role of different international organizations.
1. 2. 3. 4.	Will enable the students understand the meaning ,nature and importance of international International Business and Environment Will acquaint the students with the International Economic Cooperation and Agreements, SAARC, SAPTA, Indo- Lanka Free Trade Agreements, NAFTA. Will help students to gain understanding pertaining to IMF, WB, ADB, UNCTAD, IMODO and WTO. Will enable the students to acquaint with various international capital and money	 will be able to 1. Identify the main features of the international business environment. 2. To know about the political, social, economic, technological environment. 3. Students should able to define the role of different international organizations. 4. To know about the different international

1. To know the concept of International	After the completion of the course, students
Marketing, problems in international marketing and ways to be international.	will be able to
2. To understand the external marketing environment and different International	1. Explain meaning of international marketing.
3. To be familiar with different techniques of	2. Understand the concept of foreign market entry modes.
A How to make successful International	3. Understand the concept of new product development and product life cycle.
	4. Enhanced knowledge of concept international advertising and media strategy
5. To learn the New Product planning & development, branding, Packaging and labelling, Pricing Decisions and strategies.	





