



Study
abroad
consultants

This memorandum of understanding ("MOU") is made at

AECC New Delhi Unit No- 703-706 International Trade Tower, Nehru Place, Delhi 110019

(The address where agreement is executed) on 21st March, 2022

(the "Effective Date") by and between AECC India Private Limited, a company registered under the Companies Act, 1956, having its registered office at Unit No.703-706, 7th Floor, International Trade Tower, Nehru Place, New Delhi-110019

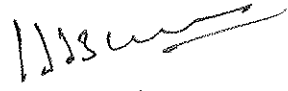
(AECC) AND DPG Degree College

(the Registered name of second party), a company/ partnership firm / proprietary firm / individual), having its registered address at JAF, Delhi - Jaipur Expy, Block A, Sector 34, Gurgaon, Haryana (22001) (Referring merchant).

AECC and the Referring Merchant are hereinafter jointly referred to as the "Parties" and each, individually, a "Party", as the context may so require.

NOW THEREFORE, THE PARTIES HEREBY AGREE, AND CONTRACT AS FOLLOWS


- AECC represents that it is engaged in the business of counselling the students for the overseas education under the name "AECC" through its in-house educational counsellors, which enables the overseas partner institutions to give admissions to students in India if the eligibility criteria's are met. Educational Counsellors present in-house helps students to decide the right overseas destination, institutes and courses offered by the partner institutions, pursuant to which AECC helps the students at every step of the student lifecycle till the course commences.


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D.P.G. Degree College
Sector-34, Gurgaon

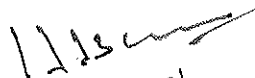
- The **Referring Merchant** represents that.
 - a. It is engaged in the marketing / referral business of students under the name D.P.G. Degree College, Gurugram, Haryana
 - b. It has full power and capacity to enter and perform its obligation under this MOU.
 - c. All the information and content provided by it, as required, to AECC are true, correct and accurate.

- The Referring Merchant can refer the students for all the destinations where AECC is dealing. Currently AECC helps students for overseas education in UK, USA, Canada, Australia, New Zealand and Ireland. If AECC adds more destination in their portfolio, the Referring Merchant will be automatically eligible for referring students for newly added destinations.

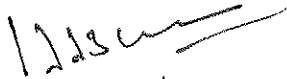
- The **Referring Merchant** who work with AECC will be eligible for referral commission as per the below Slabs. All the merchants join AECC merchant network as Authorized Channel Partner. Basis the performance, merchants would be promoted to the next level
 - a. Authorized Channel Partner – Up to 10 students commence their studies in Calendar Year
 - i. Rs 20000 up to 10 Students
 - ii. AECC Authorized Channel Partner Framed Certificate upon achievement of 1st year target
 - b. Silver Channel Partner – More than 10 students
 - i. Rs 25000 from 11th student onwards
 - ii. AECC Silver Partner Certificate upon achievement of 1st year target


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- The commission will be paid after the course of students has been commenced at the institution. This is usually paid after 2-3 months of the course commencement.
- The merchant is not liable to receive a commission if the student cases are processed via Non-Client Institutions.
- The Referring Merchants who work with AECC will be provided with Marketing Collaterals from AECC like Fliers, Brochures by AECC
- The payments will be made upon receiving an invoice from the **Referring Merchants**, after standard Tax deductions.
- The **Referring Merchant** will send the referral only via given form link in the welcome email.
- The **Referring Merchant** will share the following **details of students** in the form while referring them to AECC.
 - a. Merchant's registered email ID
 - b. First Name
 - c. Last Name
 - d. Mobile Number (10 digit) - Mandatory
 - e. Email Id - Optional
 - f. Nearest AECC's Office - Mandatory
 - g. Preferred Study Country - Optional
 - h. Preferred Study Year - Optional
- If the students referred by **Referring Merchants** already exists in our database, Referring Merchant will not be eligible for the commission.


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- The **Referring Merchant** shall not use or display the company's name in its advertisements, marketing material, banners, hoardings, etc. without the prior permission from the company. The email approval is needed from the Authorized Signatory of company for using the company's brand name.
- The entire student life cycle from University shortlisting, Course Counselling, Application processing, Visa counselling will be managed completely by AECC and the **Referring Merchant** will have no say in the process.
- AECC will inform the **Referring Merchant** in four stages
 - a. Face to Face Meeting
 - b. Acceptance of Offer
 - c. Visa Grant
 - d. Course Commencement
- Both parties acknowledge and agrees that all the information received during the valid period of this agreement, the terms of this proposal, translation and partial copies are proprietary to the respective party title thereto remains in the Party. Neither party shall sell, transfer nor otherwise make available to third parties any portion of the confidential information except as expressly permitted.
- The Referring Merchant acknowledges that if it violates provision of this agreement or fail to carry out an obligation set forth herein, it will cause immediate and irreparable damage to the company. In case company comes across any instance of breach of aforesaid term by second party, the agreement stands void on the same date and whatever outstanding dues will be cleared by the company.


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- This agreement shall be binding upon and insure to the benefit of the parties, their successors, assigns, and personal Representatives.
- This MOU shall be effective upon the signature of the two parties. Mentioned above & shall be reviewed post 12 Months.
- These terms and conditions are subject to change without notice, from time to time at AECC sole discretion. We will notify you of amendments to these terms and conditions by posting them to our website (www.aeccglobal.in) or by sending email to your registered email address

KYC Needed for Account Creation for office use only:

(tick mark the boxes if below entries are submitted in on-boarding form Mandatory).

- First Name
- Last Name
- Phone Number
- Email Address
- Aadhar Card - Mandatory
- Real Time Photo - Mandatory
- PAN Card Photo - Optional
- Bank Account Details - Optional (the "Effective Date")

AECC INDIA PVT. LTD.
 2nd Floor, Plot No. 15, Sector-44,
 Gurugram-122002 Haryana
 Phone: +91 0124-4886555

Karan
 Authorized signatory

Karan

(Head - Marketing, AECC)

Referring Merchant

Dr. S. S. Rohan

Name and Signature

Principal

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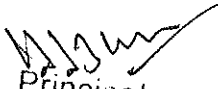
(the "Effective Date") by and between AECC India Private Limited, a company registered under the Companies Act, 1956, having its registered office at Unit No.703-706, 7th Floor, International Trade Tower, Nehru Place, New Delhi-110019 (AECC) AND **DPG Degree College** (the Registered name of second party), a (College / University), having its registered address at **70A, Delhi - Jaipur Expy, Block A, Sector 34, Gurugram, Haryana 122001** (AECC - Institution Partner).

AECC and the **AECC - Institution Partner** are hereinafter jointly referred to as the "Parties" and each, individually, a "Party", as the context may so require.

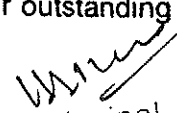
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- The **AECC - Institution Partner** can refer the students for all the destinations where AECC is dealing. Currently AECC helps students for overseas education in UK, USA, Canada, Australia, New Zealand, Ireland, Dubai and Singapore. If AECC adds more destination in their portfolio, the Referring Merchant will be automatically eligible for referring students for newly added destinations.
- **AECC will provide below services (but not limited) to support the AECC - Institution Partner**
 - a. AECC will help the students to get admissions in the best institutions overseas by helping the students through our expert education counsellors.
 - b. AECC will help students in
 - i. **Destination Selection, University Selection & Course Selection:** Our expert counselling team works closely with students to understand their academic profiles and help the students to shortlist the most relevant courses basis their profiles.
 - ii. **Documentation, SOP Editing & Visa Filing:** Documentation plays the key role while applying for overseas education & our experts helps students with Finance Documentation, SOP Editing, Visa Filing Assistance and Documentation
 - iii. **Pre-Departure & On-Shore Support:** For every intake AECC conducts a Pre-Departure Sessions for the students where they are briefed about the things that students should be taking care of while going abroad for higher studies. AECC also provides on-shore support students like Finding the accommodation & Getting the insurance for the students*
 - c. **AECC will not charge money from the students which are referred from "AECC - Institution Partner's (except of USA).**


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- d. AECC will sponsor Rs 15,000 amount yearly against the sponsorship of the college events.
- e. AECC will conduct 3 sessions (Seminar / Webinars) and 6 Counsellors Help desk activities throughout the year with all the students where it will educate the students about Overseas Education.
- f. AECC will assign a Coordinator for one smooth functioning.
- g. **AECC** will need support by "**AECC - Institution Partner**" to endorse AECC as one of the Preferred Overseas Educational Consultant on different marketing mediums of College (As and When Applicable)
- h. AECC will need support from **AECC - Institution Partner** for sharing the details of students like: Name, Phone Number and Email Address so that it can connect with students at their suitable time for one-to-one counselling sessions.
- Both parties acknowledge and agrees that all the information received during the valid period of this agreement, the terms of this proposal, translation and partial copies are proprietary to the respective party title thereto remains in Party. Neither party shall sell, transfer nor otherwise make available to third parties any portion of the confidential information except as expressly permitted.
 - The **AECC - Institution Partner** acknowledges that if it violates provision of this agreement or fail to carry out an obligation set forth herein, it will cause immediate and irreparable damage to the company. In case company comes across any instance of breach of aforesaid term by second party, the agreement stands void on the same date and whatever outstanding dues will be cleared by the company.


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Registration Details DPG Degree College

Name: Mr. Deepak Gahlot

Registration Email Address: placement @ dpgpolytechnic.com

Phone Number: 9667677079


Authorized signatory

Karan

(Head - Marketing, AECC)


AECC - Institution Partner

Name: Mr. Deepak Gahlot

Sign:

Principal

Stamp: D.P.G. Degree College
Sector-34, Gurugram


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